

Case Study

# Smart Governance to Attain Continuous Cost Management and Compliance on Cloud



## Client

The client is an American multinational company founded in 1915. It is known globally as a leading home appliance manufacturer, specializing in heating, ventilation, air conditioning, refrigeration, and fire and security equipment. As an independent company, it manufactures and distributes HVAC systems, and has expanded to include manufacturing commercial refrigeration, food service equipment, and fire and security technologies.



## Challenges

- The client, separated from its parent organization, wanted to move its business applications to cloud.
- To adhere to Transition Service Agreement regulations, they had to adopt the lift and shift strategy, which resulted in –
  - a. Technical debt and lack of cloud compliance
  - b. Annual cloud spending of over USD 9 million

## LTIMindtree Solution

- The platform helped assess their cloud portfolio quickly to identify compliance gaps and provide cost insights.
- Regulatory compliance was set up in 60 days through a well-architected review.
- 60% of the compliance issues were remediated through the platform.
- Recommendations for cost savings and allocation were provided.

## Business Benefits

Yearly cost spending reduced by  
**33%**

Savings of USD **1.98 million**

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