



CASE STUDY

# **Managed Test Services for a leading US-based low cost carrier**



## Client

A leading American airline based in Dallas, Texas, is the world's largest low-cost carrier with a fleet of 752 aircraft. It employs approximately 60,000 individuals and facilitates around 4,000 daily departures during peak travel periods, generating revenue nearing \$21.965 billion.



## Business context

The airline was looking at consolidating vendors within the central Quality Management Organization. This aims to establish a singular point of accountability, ensuring consistency and standardization across tools, processes, and governance. It seeks long-term cost optimization and fosters innovation in quality engineering. Anticipated business advantages include predictable outcomes in both cost and quality, as well as expedited service delivery to end customers.



## Engagement highlights

**Peak team size: 300+**

**Duration of engagement: 11+ Years**

**Client location: US (Dallas)**

**On: Off ratio: 45:55**

**Onshore location: Dallas**

**Offshore location: Bangalore**

**Number of Apps: 58+**

**Tech stack/applications:** Web Services Automation(SOAP/REST), Cloud Testing, Web Application Automation, Stand Alone Application Automation, CI/CD, Version Control, Device Testing & Automation Mobile (iOS, Android, mWeb), iPad, E2E Automation, JAVA, Python, Groovy, VBScript, Shell, NFR Testing, ETL Testing

**Tools:** ALM, Jira, Git, BitBucket, SVN, IntelliJ, PyCharm, Gradle, Maven, Jenkins, LeanFT, UFT, SeeTest, Selenium-Java, AutoIT, SoapUI, ApacheCxf, RestAssured, PostMaster, TestNG, Serenity, JBehave, Jeb, Putty, Performance Centre (Load Runner), Grafana, Teradata, Ab Initio





# Business challenges

## Minimal business disruption during transition:

- The client was concerned about the transition's complexity, especially regarding in-flight releases

## High cost

- Checking 58 applications with various technologies for their flagship GDS migration program

## Quality & efficiency

- Inconsistent testing standards across commercial application and aircraft maintenance portfolios
- Supporting multiple release testing and interdependencies requires managing data and environment dependencies
- Lack of a scalable enterprise test strategy for performance engineering and automation
- Unavailable centralized test governance and SLAs to monitor delivery





# LTIMindtree solution

## Minimal business disruption during transition

- LTIMindtree established a Quality Assurance (QA) Centre of Excellence (COE). Within a period of 6 weeks, they ramped up over 130 people, both domestically and offshore. They completed the transition for 58 applications within 8 weeks with 0% overrun
- Focus on critical applications as Wave 1 for transition aims to minimize vendor dependency and mitigate early vendor attrition
- Front-loading the team for in-flight projects during the transition led to a shorter transition period
- Training for testers without prior experience in the airline domain enabled them to ramp up within 3-6 weeks, depending on the complexity of the applications
- Leadership commitment from both client and LTIMindtree to mitigate risks like vendor attrition

## High cost :

- LTIMindtree delivered a significant cost reduction in the form of increased automation coverage from 40% to 70%
- Implemented process and resourcing efficiencies through a core-flex model, resulting in reductions in team size
- Over 8 months, the shift to a Managed Test Function saved about \$1.05 million over eight months. This included end-to-end testing ownership for critical applications such as passenger service systems, revenue management, digital, and flight network planning, covering both functional testing and test automation
- \$125,000 savings in tool cost by moving to open source in the mobile space
- 60% saving on PNR data creation and validation efforts



### Quality & efficiency

- **Shrunk release cycle time from 12 to 8 weeks** by implementing **enterprise test automation** across multiple tracks such as .Com, reservation system and mobile application leveraging LTIMindtree accelerators and building CI/CD pipeline through **continuous testing**
- Automation and performance testing assets baselining helped to define the automation & performance roadmap
- Set up dedicated ED&A (Enterprise Data & Architecture) team to validate the correctness of data loading and transformation through systematic ETL testing
- Established an integration/E2E testing team to instill the confidence needed for airlines to promote key changes to production
- Set up governance, communication and reporting practices that include service level, financial & quality dashboards
- Set up robust QA metrics-driven governance model with pre-defined escalation channels to track a delivery and committed SLAs

### Innovation in quality engineering

- Service virtualization to build 3rd party services and reduce the cost of testing and increase time to market
- Defect prediction using AI-ML to reduce the number of expected defects in future releases
- Shift left performance engineering thereby identifying performance bottlenecks early
- Operational resilience testing ensuring 99.99% availability of critical systems
- Impact based analysis of code changes reducing overall regression test execution time
- Chat bot for automated test execution as a self-service tool to DevOps and CloudOps team to execute test cases based on natural language commands
- Automation script failure analysis and screen capture utilities were built to reduce cycle time



## Business benefits

### Transition with minimal disruptions and overrun

- Easy transition and ramp up for **58 such business critical applications** which involved taking over the work of **150+ testers and automation engineers**
- Created a virtual learning platform that spans over **100+ topics**, including dotcom, customer management, revenue, and non-revenue bookings portfolios. This platform facilitates a **faster and seamless ramp-up of new testers within just three weeks**

### High cost

- Deployed an end-to-end automation strategy across multiple tracks resulting in **increase of automation coverage from 40% to over 70% thereby reducing the manual testing efforts and cost**
- End-to-End automation suite aided in identifying over 500 environment blockers within a year
- 12% of functional defects detected in development phase due to shift left approach
- This helped in the development teams react to the defects early in the lifecycle
- Achieved **cost savings of \$1.56M within the first 12 months** through right shoring and through moving towards One Engineering team – Shift Left Testing & conversion of functional testers to SDETs
- Through efficiency, right shoring and cost reduction saved an initial \$7M of the annual budget

### Quality & efficiency

- Achieved a high DRE of **over 98% till date**
- Created a **quality dashboard on Power BI platform** that would enable real time reporting
- **Consistently met the SLAs** on productivity gains, quality, automation coverage, test coverage, and time to market
- Reduction of **test execution cycle time by 66%** in the commercial application area
- Saved ~\$250K by virtualizing critical 3rd party services
- Test management office set up to drive delivery and innovation governance with the head of the client's Quality Management Organization
- Implemented service virtualization, enterprise automation, performance engineering (aircraft operations), and test data management to transform test engineering, aiming to **improve test efficiencies**



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#### **About LTIMindtree:**

LTIMindtree is a global technology consulting and digital solutions company that enables enterprises across industries to reimagine business models, accelerate innovation, and maximize growth by harnessing digital technologies. As a digital transformation partner to more than 700 clients, LTIMindtree brings extensive domain and technology expertise to help drive superior competitive differentiation, customer experiences, and business outcomes in a converging world. Powered by 82,000+ talented and entrepreneurial professionals across more than 30 countries, LTIMindtree — a Larsen & Toubro Group company — combines the industry-acclaimed strengths of erstwhile Larsen and Toubro Infotech and Mindtree in solving the most complex business challenges and delivering transformation at scale. For more information, please visit <https://www.ltimindtree.com/>.