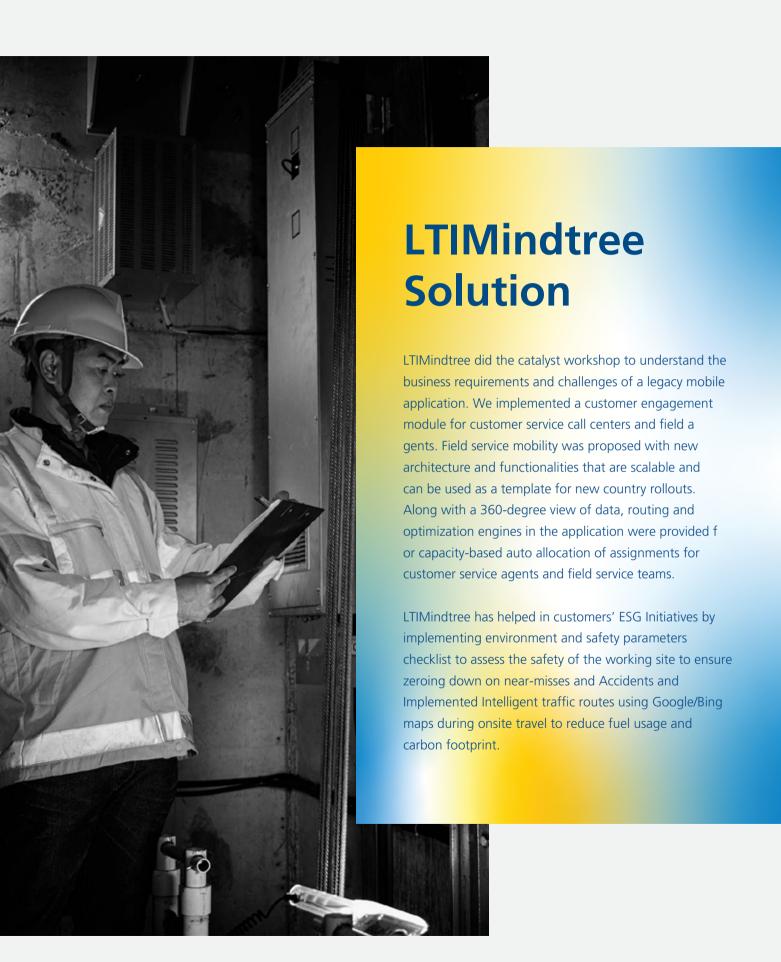


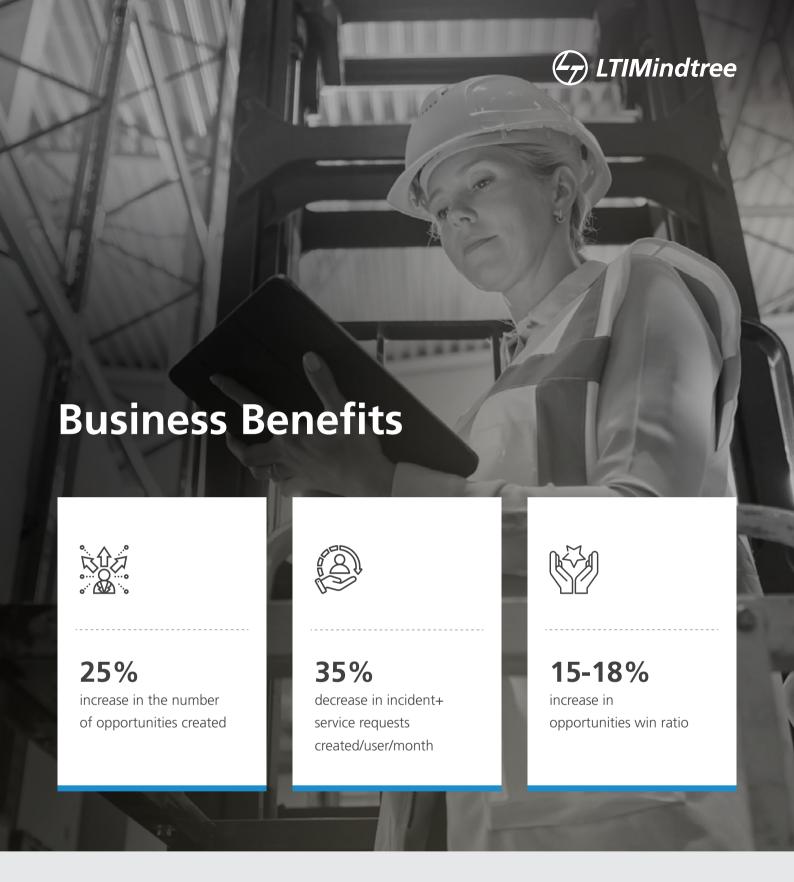
Challenges

With more than **70%** of the customer workforce being field professionals, struggled with legacy mobile applications that acted as a bottleneck for standardizing product definition. This coupled with complex product configuration resulted in suboptimal quoting. Different legacy systems across geographies posed challenges for standardization and single customer view.

Lack of good field service capability in regions resulting in poor user experience. Complex requirements, frequent technology advancements, and localization lead to the need for a factory development model.







LTIMindtree is a global technology consulting and digital solutions company that enables enterprises across industries to reimagine business models, accelerate innovation, and maximize growth by harnessing digital technologies. As a digital transformation partner to more than 700 clients, LTIMindtree brings extensive domain and technology expertise to help drive superior competitive differentiation, customer experiences, and business outcomes in a converging world. Powered by 84,000+ talented and entrepreneurial professionals across more than 30 countries, LTIMindtree — a Larsen & Toubro Group company — combines the industry-acclaimed strengths of erstwhile Larsen and Toubro Infotech and Mindtree in solving the most complex business challenges and delivering transformation at scale. For more information, please visit www.ltimindtree.com