



Brochure

# Accelerate Your S/4HANA Journey with LTIMindtree's ETO Industry Starter Pack

Portfolio of Industry Solutions & Best Practices for S/4HANA

The Engineering to Order (ETO) industry is undergoing a major shift, ensuring that machine intelligence, innovative processes, connected manufacturing, and predictive maintenance drive digital transformation. SAP S/4HANA as a digital core brings in these capabilities for ETO companies to create an intelligent enterprise. At LTIMindtree, we have converted our extensive experience in the ETO Industry into a pre-configured S/4HANA set of solutions to jumpstart new projects and initiatives. We have helped global manufacturing majors to deliver breakthrough business outcomes and improve their KPIs, leveraging our industry starter pack for better Working Capital Management, Inventory Days, Revenue Loss due to Stockouts, Compliance & Risk Management, Return on Assets, etc.



LTIMindtree's Experience Across ETO Industry Value Chain.



ETO Best Practices Optimized for S/4HANA.



LTIMindtree's Pre-configured Solutions & Business Outcome Enablers.



ETO Industry Starter Pack.

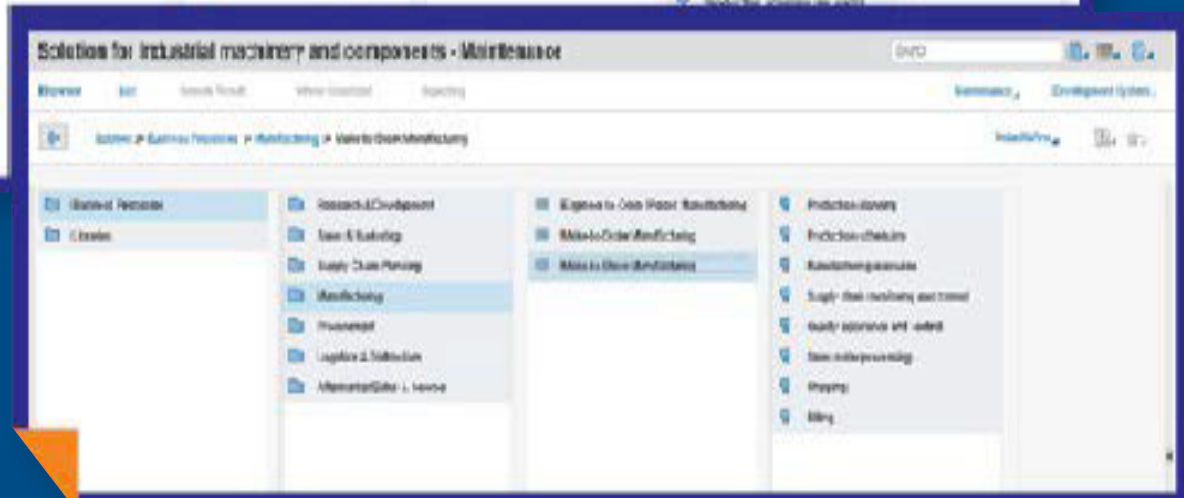
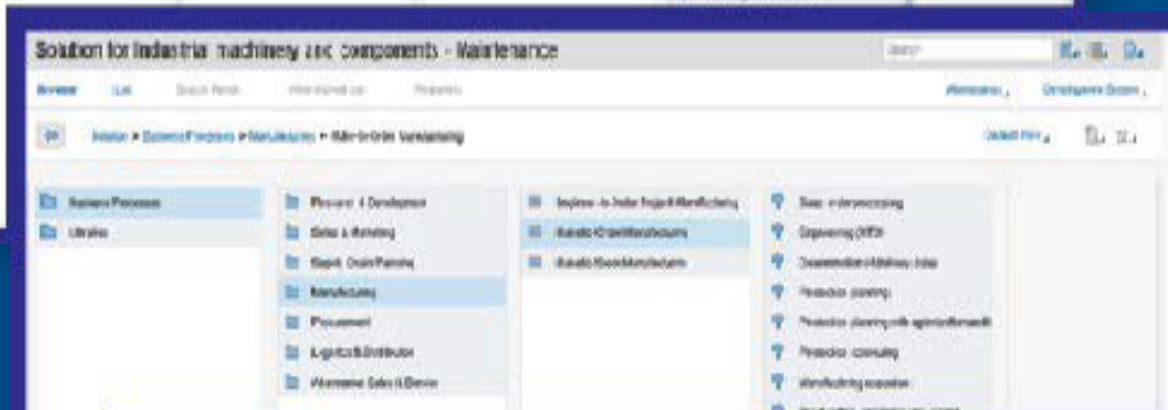
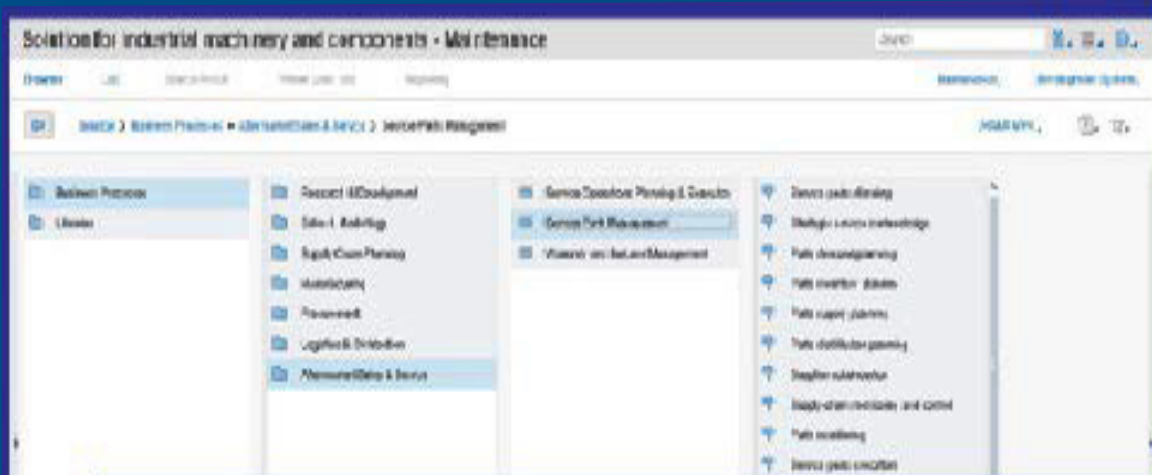
## Experience across ETO Industry Value Chain

LTIMindtree comes with a unique heritage of engineering & deep domain expertise to provide unrivaled real-world experience. LTIMindtree has one of the strongest practices in ETO and capital goods domains like Industrial Manufacturing, Process Industry, Energy, Engineering & Construction, Automotive & Aerospace, etc. We bring in this domain experience, along with a wide range of industry-specific solutions, to accelerate your SAP S/4HANA implementations and build an intelligent enterprise.

## ETO Best Practices Optimized by S/4HANA

Our Pre-Configured ETO Starter Pack has **150+ business process maps**. These ready-to-use kits include 30+ Manufacturing, 10+ Supply chain, 10+ Procurement, 30+ Sales & Marketing, 10+ R&D and 40+ After-Market services process maps.

# Below is an illustration of maintenance process



# Preconfigured Solutions

## Warranty Management Solution

**Key Feature:** Seamless experience to global Customers through efficient warranty and service management

**Value Delivered:** 10% reduction in warranty cost for Aerospace Equipment Manufacturer

## Serialization & Traceability

**Key Feature:** Effective after-sales warranty claim management and maintenance cost reduction

**Value Delivered:** Reduction of revenue leakage and warranty claim by 12% for US-based manufacturing major

## Multilevel ATP (M-ATP)

**Key Feature:** Be able to quickly know component availability and missing product availability and let the customer know at the time of quote/order

**Value Delivered:** 15% improvement in demand fulfillment & 20% Reduction in warehouse picking costs for Auto & Industrial components manufacturing major

## Configure-to-Order

**Key Feature:** Provide quick turnaround to the customer and manage lead times. Report on customer and project-level profitability, inventory, POS, costing models, etc.

**Value Delivered:** Reduction in estimation time by 25% for Indian manufacturing conglomerate

## Blockchain-based Supply Chain

**Key Feature:** Enhancing the value of the Supply Chain with a blockchain-based solution

**Value Delivered:** Reduction in Warehouse cuts during pick due to accurate confirmation situation across orders

## InOVET – Inventory Optimization Solution

**Key Feature:** Global visibility to demand and supply where inventory can be easily moved as global demand changes

**Value Delivered:** Reduction in non-performing inventory by 23% for global CPG Major

## In Summary

LTIMindtree's ETO starter pack helps you transform your business, manage event-driven activities better, automate repetitive tasks, monetize data-driven capabilities, and apply core competencies in new ways. We ensure that the ETO business operations and the entire value chain function with a fully digitized core.

**LTIMindtree** is a global technology consulting and digital solutions company that enables enterprises across industries to reimagine business models, accelerate innovation, and maximize growth by harnessing digital technologies. As a digital transformation partner to more than 700 clients, LTIMindtree brings extensive domain and technology expertise to help drive superior competitive differentiation, customer experiences, and business outcomes in a converging world. Powered by 84,000+ talented and entrepreneurial professionals across more than 30 countries, LTIMindtree – a Larsen & Toubro Group company – combines the industry-acclaimed strengths of erstwhile Larsen and Toubro Infotech and Mindtree in solving the most complex business challenges and delivering transformation at scale. For more information, please visit [www.ltimindtree.com](http://www.ltimindtree.com).