Case Study

Enterprise-Wide Business Transformation with Single, Harmonized ERP for US-Based Auto Trading Major

With our seamless & timely implementation of S/4HANA, our client is on its way to reaping the benefits of an Intelligent Enterprise.

Client

The client is a US-based auto trading major.

Challenges

A US-based supplier and wholesale distributor of automotive components had initiated such a transformation, choosing the SAP S/4HANA ERP. However, it was facing many hurdles, and the overall program was delayed by almost two years. Key business challenges were as follows:

In-flight takeover of a Greenfield S/4HANA transformation.

Reduce process complexities on multiple legacy systems.

Multi-country roll-out beginning with a Pilot Deployment in the US followed, by roll-outs in Canada & Mexico.

Process expertise to ensure timely execution with lack of documentation on existing processes.

LTIMindtree Solution

LTIMindtree stepped in and partnered with the client to take over the implementation program inflight. We used an innovative delivery approach to minimize transition from the incumbent service provider. We formed a senior advisory team of SAP experts, who had rich domain experience. After a detailed assessment of the overall program this team proposed a **re-invented** baseline solution template and a revised implementation road map for the program.

We went one step ahead and used our proprietary Mosaic Transformation Platform to accelerate and de-risk the entire program execution.

As a result, the new S/4HANA ERP was deployed on time, including an innovative solution for real-time dynamic commodity pricing – A critical business process for our client.

Key highlights of our program execution approach are as follows:

- Global Template Re-baselining – Revised solution design.

- Seamless integration of S/4HANA digital core with other SAP Cloud and third-party, on-premise solutions.

- SWAT Team based project assessment and solution template re-baseline.

- Reinvented the program road map with release-based deployments.

- Persona-focused change management to build confidence in users and drive S/4HANA adoption.

Business Benefits

Our seamless execution delivered several business benefits for the client, such as:

Improved business outcomes like **20%** faster order-to-cash cycle times and inventory turnaround by **eight percent.**

Cohesive solution integrating S/4HANA with third-party apps for end-to-end business process execution.

Simplified future sales, provisioning, delivery, revenue predictions, and forecasts.

Real-time consolidated reporting and better decision making.

10+ Business enabling solutions for **10X** business value.

Automatic determination of commodity pricing.

25% reduction in manual efforts.

LTIMindtree is a global technology consulting and digital solutions company that enables enterprises across industries to reimagine business models, accelerate innovation, and maximize growth by harnessing digital technologies. As a digital transformation partner to more than 700 clients, LTIMindtree brings extensive domain and technology expertise to help drive superior competitive differentiation, customer experiences, and business outcomes in a converging world. Powered by 82,000+ talented and entrepreneurial professionals across more than 30 countries, LTIMindtree — a Larsen & Toubro Group company — combines the industry-acclaimed strengths of erstwhile Larsen and Toubro Infotech and Mindtree in solving the most complex business challenges and delivering transformation at scale. For more information, please visit https://www.ltimindtree.com/