



### Client

The client is a US-based multinational consumer goods corporation.



# Challenges

A Fortune 500 Global CPG major has a complex business with 65 brands, 72,000 products, 23 ERP systems across 180+



Lack of forecasting accuracy

Complex statutory and compliance requirements

countries. The company faced multiple challenges in terms of managing financial operations. Key challenges they faced:

simpler to manage and operate. The core

business needs were as follows:



Highly complex reporting environment



High spend on IT running cost

The company was aiming for faster growing and more profitable organization that is far



Improve on targeted business KPIs



Enable financial shared services

Reduce spend on IT by reducing complexity



Improve key KPIs like: Month-end closing, forecasting accuracy, days sales outstanding, reduction in resources





## LTI Solution

LTI, a "Strategic Partner" for the client over the last 10+ years, formed a "Strategic Innovation team" and co-worked with the client to identify opportunities for mitigating the above challenges with a suitable solution and helped them build a business case for transformation. To realize this business case, we built right-fit architecture integrating 16 Global and Regional SAP systems with SAP S/4HANA Central Finance. Key principles that we followed while building this architecture are:

- Integrated business planning and consolidation eliminating standalone Planning and Consolidation systems
- Future-proof architecture aligned to best practices focusing on technical debt reduction.
- Enhanced business operations and user experience.
- Simplification & digitization of processes across delivery, finance, people supply chain and human capital management functions.
- Scalable reporting structure, automated and integrated processes for resource allocation, invoicing, revenue recognition, etc.

Further, as a part of our technical discovery exercise, we **reimagined 14 core finance processes** across following six business functions to deliver value: General accounting, planning & forecasting, account receivable, consolidation, banking, accounts payable.

We created **42 targeted solution interventions** to de-risk and accelerate this transformation and 10 of these solutions are co-developed with SAP as CFIN product package.



## **Business Benefits**

The finance transformation has delivered tremendous benefits to the client, summary of these benefits is as follows:



#### **Cost Savings**

- 30% Savings in infrastructure cost
- 25% leaner organization
- 30%+ savings in operational cost



#### **Business KPIs**

- Accelerated month end closing from 11 days to 6 days
- 90% simplified allocations & build forecasting accuracy



### **Simplification**

- Global, unified, real-time financial and management reporting
- 360-degree view of financial statements between source ECC systems & S/4HANA
- Reduction in data redundancies & reconciliation needs
- Enhanced user experience

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