

I,

CASE STUDY

Global Material Handling Major Reduces Oracle E-Business Operations Costs by 35%





Client

Our client is a global manufacturer of lifting and material-handling plants for various industries, including construction, infrastructure, transportation, refining, and utilities. The company's major business segments include aerial work platforms, construction cranes, bulk-material hauling machines, road-paving machines, and container-port cranes.

Challenges



R12 upgrade and Oracle E-Business Suite (EBS) rollout to global locations.



Business process standardization and aligning them with the global client model.



L2 and L3 support for Oracle EBS and underlying Database (DB).



Eliminating redundancy in-process and functionality.



LTIMindtree Solution

• Upgrade of Oracle EBS, Advanced Supply Chain Planning (ASCP), Oracle Transportation Management (OTM), and underlying DB

- Implemented Enterprise Command Center (ECC) for Finance and Sales
- Designed a global warranty solution aligned with US & EMEAR requirements and delivered instructor-led training using User Productivity Kit (UPK)
- Participated in interdependency discussions with NA & Europe team ensuring solutions can be reused for Asia Pacific
- Converged operations through L1.5 command center support
- Implemented automated access provisioning



Business Benefits



A single view of inventory, price structures, etc. promoted global alignment; thus providing a more global customer focus.



Global e-commerce B2B / B2C solution implemented (Oracle Cloud Commerce & Oracle Subscriptions) with regional content management and promotions.



Reduction in complexity to customers – one supplier globally for parts.



Tech-debt reduction through retiring of unused customizations.

LTIMindtree is a global technology consulting and digital solutions company that enables enterprises across industries to reimagine business models, accelerate innovation, and maximize growth by harnessing digital technologies. As a digital transformation partner to more than 700+ clients, LTIMindtree brings extensive domain and technology expertise to help drive superior competitive differentiation, customer experiences, and business outcomes in a converging world. Powered by nearly 90,000 talented and entrepreneurial professionals across more than 30 countries, LTIMindtree — a Larsen & Toubro Group company — combines the industry-acclaimed strengths of erstwhile Larsen and Toubro Infotech and Mindtree in solving the most complex business challenges and delivering transformation at scale. For more information, please visit www.ltimindtree.com.