

# Deep Domain Expertise

## Banking & Financial Services

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# A Truly Global Unit

- 1 10 systemically critical banks across 9 key markets
- 2 50+ key wealth managers across the globe
- 3 Top 5 market intermediaries & development banks
- 4 Top 2 custodians and 180 funds in the Canadian market
- 5 10+ leading regional banks across the Globe
- 6 2 of the top 5 auto lending subsidiaries



# Breadth of **Domain** and **Technical** Capabilities

Retail  
Cash & Treasury Management  
Wealth Management &  
Private Banking  
Markets

GRC  
Lending  
Wealth Management  
Payments  
Asset Servicing  
Settlement

Key lines of  
business



Leveraging entire  
digital stack



Across  
functional lines



Leveraging  
our platforms

Data  
*Snowflake, Databricks*  
Digital  
*Pega, Salesforce, Adobe*  
Cloud engineering  
*AWS, Azure, GCP*

Unitrax (900 BN CAD AUM)  
Mosaic  
Leni  
BAAS on Temenos

# Banking at Scale



Accounting  
engine for a global  
bank that  
processes 1Bn  
transactions a day

Manage one of the  
largest payments  
platform in the world  
that processes 4 Tn  
USD a day

Digitizing a core  
banking platform for  
a global bank with  
200 Mn customers in  
90 countries

Building the most  
comprehensive wealth  
management platform  
that can support all  
asset classes

# How are Banks Responding to this "Great Restructuring"?

## Being Flexible

Simplifying the core  
Lending platform  
UK based Global bank

Digitizing lending  
Largest Islamic bank  
in the world

## Being Insightful

2-minute loans for Apple  
and other products  
US Regional bank

Monetizing data  
@ scale on Cloud  
Large Indian Bank

## Being Responsive

Cloud Engg. for a digital  
only wealth platform  
US based global bank

Digital payments  
fabric on cloud  
EU Payment Services  
Provider

## Being Intuitive

Self Service Investor  
Platform  
Leading American Custodian

Decision Enabling  
tools for Ultra-HNI  
Advisors  
US Regional Bank

## Being Connected

Digital only banking in  
partnership with big-tech  
US Based Global bank

Fintech driven micro  
loans leveraging  
telco data  
Africa Super-regional  
Bank

By Moving from Digital First to Digital Only

# Robust Growth Powered by Domain Led Digital





## Analysts Speak



LTI Recognized as a **Major Contender and Star Performer** in Everest Group's Application and Digital Services in Banking PEAK Matrix® Assessment 2021 – Global



LTI-Syncordis recognized in **Gartner report** - A Banker's Guide to Core Banking Solutions for Western Europe, Vittorio



LTI recognized as a **Rising Star** across US, UK, Nordics in Core Modernization, GRC, Digital Banking and Payments & Cards services



**Ranked 4 in HFS Market Analysis:** Banking and Financial Services Formidable Challengers 2021



**Leader** in RPA and AI powered Process Transformation for Banking. Leader in Cloud Advisory, Assessment & Migration Services Leader in Overall GDPR Services 2018

## Clients Speak

### European Payments Leader

**"LTI is helping us build next generation digital identity** & signature public infrastructure that is a part of everyday life for many citizens and businesses in the region. LTI has delivered a dedicated and competent effort, right from inception to on-time delivery. Thanks to LTI for going the extra mile"

### Leading European Bank

In these challenging times, it is more vital than ever to be able to adapt to changing business and customer requirements simply, safely and swiftly. By working with LTI/Syncordis **we will be able to future-proof our digital banking platform** which will enable us to provide our valued customers with outstanding service and a seamless customer experience.

### Leading African Bank

I extend my heartfelt congratulations & profound gratitude to LTI **for helping us get our Separation Program over the line**. Thanks for your unbelievable demonstration of Africanacity & continued commitment to our mission.





# LTI

Let's Solve