LTIMindtree

Case Study

Oracle Fusion ERP Cloud Implementation for German Subsidiary of US-Based Medical Devices Manufacturer

Client

The client is a US-based well-established multinational, manufacturing and supplying glucose monitoring devices globally. For a newly acquired subsidiary in Germany, the client wanted a cloud-based system that would integrate with multiple existing CRM and legacy systems, to seamlessly manage customers, order management, inventory, invoicing, and financials in German language.

Challenges

- New acquisition without any legacy system. Hence, challenges in defining business and IT processes that would uniquely handle the local situation, and also seamlessly fit in the global business processes.

- German Language implementation.

- Limited time available for Go-Live.

- Near real-time Integrations with CRM and other legacy logistics applications to achieve single global view of sales cum operational activities.

LTIMindtree Solution

- Since this was a new acquisition without any existing legacy system, and also looking at US business approach for not implementing existing On-Premises ERP system, LTIMindtree proposed the client to implement Oracle Fusion Cloud.

- LTIMindtree's solution approach also involved implementation of the Oracle Fusion Cloud best practices by avoiding any process customizations. This ensured faster implementation with minimal requirement of technical manpower.

- LTIMindtree involved German speaking consultants to effortlessly communicate with the local business SMEs.

- LTIMindtree also suggested a phased approach for implementation, where business SMEs were not ready with refined and accepted business processes. This ensured that the project was not held up. Important, must-have functionalities went live first.

Business Benefits

01

Oracle Cloud implementation ensured overall less TCO by reduction in hardware and maintenance costs.

03

Nearly no post Go-Live issues.

02

No customizations. Best practices of Oracle Cloud business processes implemented. Reduction in project cost and faster implementation.

04

Involvement of German language consultant ensured proper and thorough interactions. It also ensured the business SMEs were properly trained and understood the system very well.

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