

L&T Infotech Press Release

Issued by Marketing & Communications Department

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L&T Infotech's Experience Theater for Oracle technologies inaugurated in US

Mumbai (India), April 28, 2014: L&T Infotech, a global provider of information technology services and solutions and a wholly-owned subsidiary of the USD 14 billion Larsen & Toubro, recently inaugurated its Experience Theater for Oracle technologies in San Jose, California, US.

Inaugurating the Experience Theater, Mr. Andy Bailey, Senior Vice President - Strategic Alliances, Oracle Corporation, said, "L&T Infotech's investment in this Experience Theater is emblematic of its relationship with Oracle. The facility has been conceived, designed and delivered in a manner that demonstrates the level of understanding that L&T Infotech has of the full range of Oracle offerings; while being acutely aware of the current and future requirements of its client base and the industries it serves. Oracle is committed to providing on-going support and guidance to Oracle PartnerNetwork (OPN) members and their clients as they find innovative ways to leverage Oracle's suite of products."

The inauguration was attended by leading industry analysts; Oracle and L&T Infotech leadership; and clients.

L&T Infotech's Experience Theater is a platform for clients, prospects and partners to experience the Oracle suite of products without having to outlay their human and capital resources. It showcases industry-specific solutions, tools and frameworks developed by L&T Infotech that have been designed to address business issues faced by clients across industries.

Mr. Vivek Chopra, Chief Executive - Industrials Cluster, L&T Infotech, said, "Our investments in this facility were predicated on a number of factors, namely, a need to offer our clients a proving ground for their innovations. The Experience Theater is also an area for us and our clients to collaborate on new product development. We feel strongly that the totality of our work with the Oracle eco-system will benefit from this facility."

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Ms. Christine Dover, Research Director, IDC Enterprise Applications and Digital Commerce Research, said, "L&T Infotech's Experience Theater for Oracle technologies addresses an overdue need: the need for a solution proving ground, without the investment in human and capital resources. L&T Infotech's vision of hosting and offering a facility to existing clients and prospects alike demonstrates a maturity that has eluded IT Services providers."

Ms. Dover added that L&T Infotech's relationship with Oracle and a host of high profile clients has helped L&T Infotech architect the Experience Theater in a manner that addresses the current and future needs of clients across industries, geographies and regulatory requirements.

About Oracle PartnerNetwork

Oracle PartnerNetwork (OPN) Specialized is the latest version of Oracle's partner program that provides partners with tools to better develop, sell and implement Oracle solutions. OPN Specialized offers resources to train and support specialized knowledge of Oracle products and solutions and has evolved to recognize Oracle's growing product portfolio, partner base and business opportunity. Key to the latest enhancements to OPN is the ability for partners to differentiate through Specializations. Specializations are achieved through competency development, business results, expertise and proven success.

To find out more visit: <http://www.oracle.com/partners>.

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