









Business-to-IT Connect | Engage the Future | Execution Excellence

# Client Profile

Our client is a world leader in building materials. It is a French industrial company specializing in three major products: cement, construction aggregates, and concrete.

# Abstract

L&T Infotech takes pride in its 10+ years of partnership with the client. Commencing our relationship as an ADM partner, we are now Strategic Thought Partner providing IT services across various businesses of client. Beginning as a production support vendor to implementing ERP, roll out and providing industry specific solutions our association has grown wide and deep. Currently we have over 200 resources providing IT services from our global delivery centers in the USA, India and Europe.

The success of our 10+ year long relationship with the client is exemplified through the below highlights:

- Development of shop-floor management module for Gypsum Industry seamlessly integrated with Oracle EnterpriseOne ERP
- Completion of more than 600 integrations across Europe, America and Asia-pacific region
- Design and Develop a framework to use same object application with variations for each line of business or geography
- Design and Development of Issue Logging system that integrates seamlessly with EnterpriseOne

### **Awards and Recognition as Partner**

- Lafarge facilitated L&T Infotech Oracle Team as best "IT Factory Innovations Award" March 2014
- Winner of Lafarge' IT Project of the year since last five years (2007 to 2011)



### **Business Benefits Delivered**

- Customizations reduced from 36% to 7%
- Performance Enhancement up to 10% in all transaction
- CoE set up for the engagement
- Establish an Onsite-Offshore model with 60% cost saving possibility
- PoC for clique view and carbon emission
- Workshops CRP workshop for ready mix template, M2S workshop, roll out training, PEAK training

# **Client Testimonial**

"We have been working with L&T Infotech for a decade as our IT partner and jointly executed several major and complex IT projects. We found L&T Infotech to be very open and transparent partner with risks, costs and perceived threats – that have immensely helped in steering the projects. L&T Infotech has executed projects ranging from simple development projects to complex multi stream upgrades, end-to-end-shop floor customizations, cutting edge POCs, Implementations and roll out of ERP, BI and Integrations. Their regularity of communication at all level, availability of commendable infrastructure and close involvement of senior management has helped ensure that our partnership spell success"

- Mr. Brian Carlson, Enterprise Applications Delivery Director

#### About L&T Infotech

Larsen & Toubro Infotech Ltd. (L&T Infotech), a global IT services company, is a 100% subsidiary of Larsen & Toubro (L&T), a multi-billion conglomerate, and India's largest Technology, Engineering, Construction, Manufacturing and Financial Services organization, with global operations. L&T Infotech is ranked by NASSCOM as the 6<sup>th</sup> largest software & services exporter from India in 2014. It is differentiated by its three-pronged value proposition, encompassing Business-to-IT Connect, Execution Excellence and Engage the Future.

