





# LTI Risk Insight Solutions Empowering the Underwriter of Future

# Autonomous Insights for Smart Underwriting



#### **Solving For**

Real-time underwriting strategy & guideline evaluation Enhance the predictive & prescriptive underwriting capabilities

Minimize the time for risk aggregation /book of business analysis Continuously monitor book of business and take quick actions

Improve the quality of portfolio

### **Solving By**

#### **Nudges**

Everything you Don't know

#### **Shift Left**

Innovation in Underwriting

## **Business Summaries**

Connected
Stories &
Recommendations

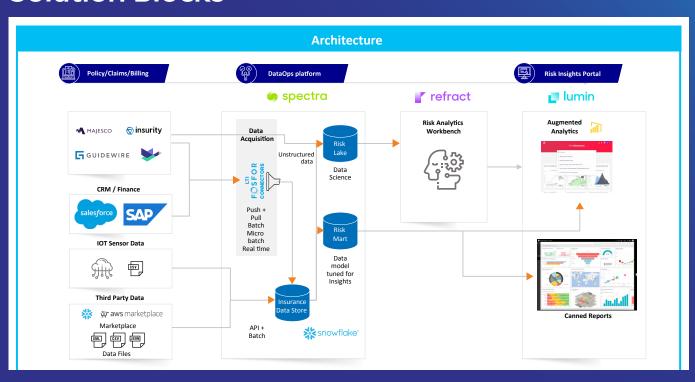
# Risk Insight

## - Solution Overview

## **Solution Highlights**

- Al / ML-enabled Pre-configured nudges and insights from enterprise and third-party data within few clicks
- NLP experience to derive ad-hoc portfolio and strategy insights
- Pre-built connectors for industry-leading ISV solutions
- Key Personas Served :
  Business Leads, Actuaries, CFO, Sales Leaders
- Powered by Snowflake Data Cloud

## **Solution Blocks**



## **Risk Insight**

## - Features and Key Outcomes Delivered for Insurer

#### **Comprehensive Portfolio analysis at:**

- > Loss Performance: Loss analysis by peril with complex correlated third-party data
- > Growth Performance: Profitability analysis using proprietary **9x9 opportunity matrix**
- > Risk Performance: Overlaying proprietary WE risk models on existing Risk profile

## Coverage gap analysis at portfolio and policy level

- > TwinJet: In-house policies and industry coverage data to establish gap
- > Portfolio/ Policy **RADark** depicting coverage depth and effectiveness
- > Internal account farming opportunities i.e., Cross-sell and Up-sell avenues

## Wholesome Underwriting strategy reactor to generate

- > Conversion: Automated UW guidelines adherence level
- > Concentration: Real-time UW appetite tracking
- > **Profitability:** What-If analysis view of selected strategies

# Dynamic pre-scored leads generator using plethora of third-party data

- > Business, Location, Risk and Weather Score to qualify leads
- > **Pre-underwriting** to enable quick quote and straight through processing
- > API based plug-n-play connectors to auto-route of leads to channel partners

# Value Proposition

Improves
combined ratio
upto 2%
by prescriptive
underwriting
strategy
recommendation

Improving risk assessment accuracy by 30% with What-if scenario analysis at portfolio and policy level

5% premium growth with precise cross-sell and upsell opportunities

20% saving in marketing spend with 3X time reduction in leadsto-conversion timelines



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