



Let's Solve

Powering Large Scale Digital Transformation

for a Middle Eastern Diversified
Business Conglomerate,
Power International Holding, Qatar



POWER INTERNATIONAL
- HOLDING -



A Larsen & Toubro
Group Company

Executive Summary

LTI helped the PIH group, one of the largest conglomerates in Qatar, to digitally transform with the SAP S/4HANA. The organization wanted to modernize its enterprise's core and created a 'process and data' driven culture to meet the needs of its rapidly growing business. This required harmonizing business processes within and across the verticals, standardization of master data, superior governance and management control, accelerated digitization and automation of deeper insights for quick decision-making, and a templated approach for efficient handling of rollouts and M&As across industries. The transformation scope was vast, comprising enablement of 7 industry verticals, 63 legal entities, 65,000 strong workforce, 700 processes, and 290 process KPIs.

The transformation comprised the deployment of 40+ SAP modules and sub-modules and training of 5000 SAP users in more than 1100 sessions.

Client:

PIH is one of Qatar's largest conglomerates and fastest-growing companies. They are into contracting, entertainment, hospitality, food, dairy farm, real estate, manufacturing, and services

Business Challenges



15+ heavily customized disparate ERPs.



7 years of unprecedented business growth outgrew existing systems.



No single source of truth.



Lack of reliable insights for better decision-making.



Operational silos with low synergies.



Need for a 'scalable' and 'robust' enterprise platform to create differentiating capabilities.

Our Approach



LTI leveraged its rich domain expertise and industry cloud solutions to implement 10+ niche industry solutions through the SAP business technology platform.



These comprise planning synchronizer, project pay chain, resource kaleidoscope, supplier collaboration portal, engineering cashflows, project performance forecasting, project material planning, and fulfilment.



Amplifying value from native S/4HANA solution suite for insightful transacting and operational reporting.



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Our experts helped deploy 30+ SAC stories across 10+ functions on SAP cloud analytics to deliver rich insights into Human Capital Management, Project Management & Controlling, and Business Reporting.

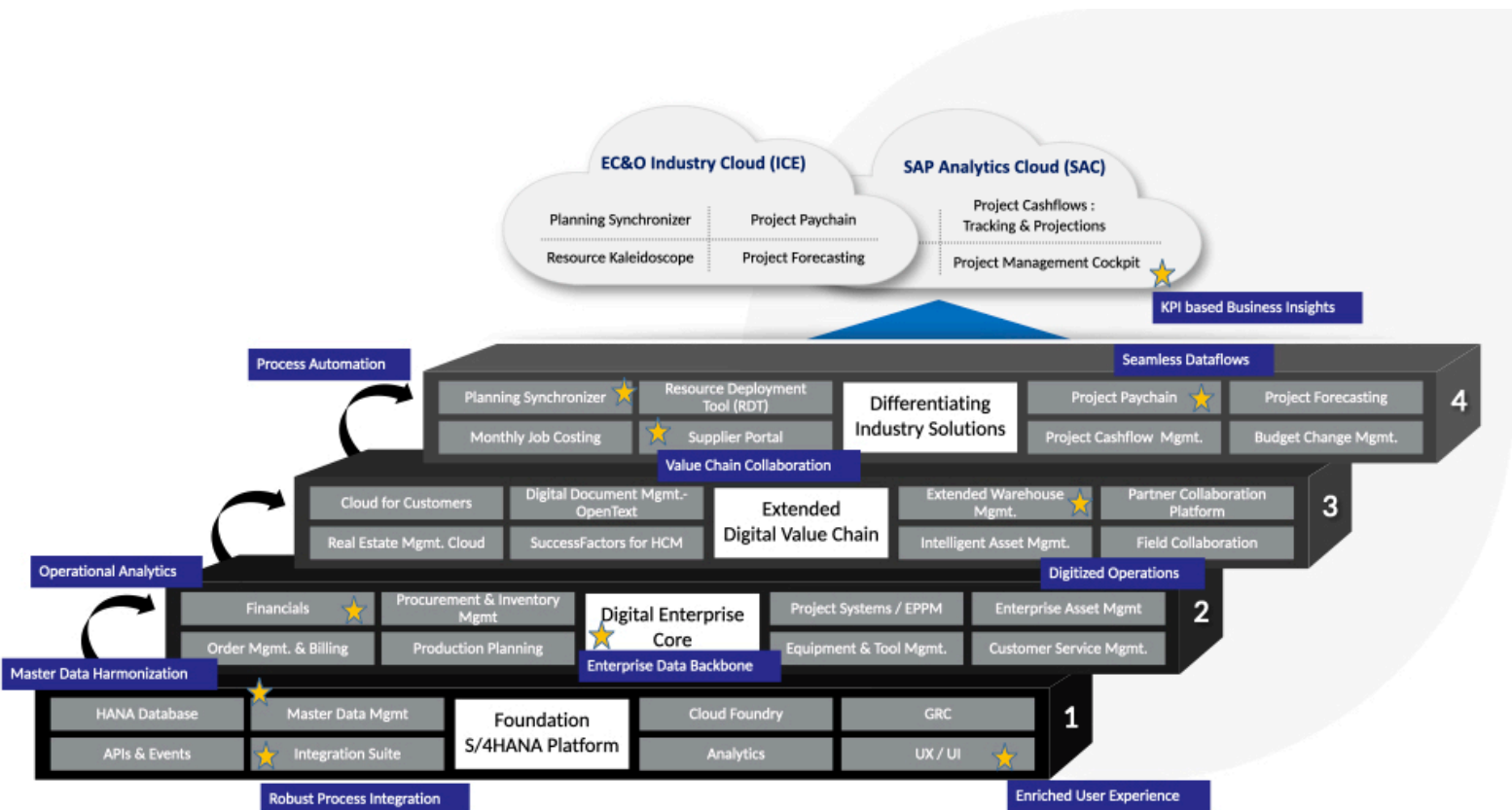


LTI also leveraged SAP Integration Suite to integrate various solutions for superior employee and customer experiences.



Solution Architecture

PIH-LTI Industry Extensions on SAP Business Technology Platform



Value Delivered



Improved decision-making with quality of transactions and productivity gains in operational transactions.



60% reduction in payroll run cycle times.



Cost savings in strategic e-sourcing.



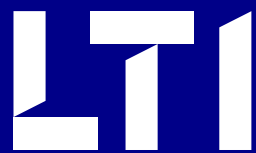
Near real-time availability of Project Cost Control reports and KPIs.



Significant improvements in customer invoice processing and sub-contractor payment application processing cycle times.



Refined project progress monitoring and improved accuracy of progress and performance reporting.



Let's Solve

LTI (NSE: LTI) is a global technology consulting and digital solutions Company helping more than 485 clients succeed in a converging world. With operations in 33 countries, we go the extra mile for our clients and accelerate their digital transformation journeys. Founded in 1997 as a subsidiary of Larsen & Toubro Limited, our unique heritage gives us unrivalled real-world expertise to solve the most complex challenges of enterprises across all industries. Each day, our team of more than 45,000 LTites enable our clients to improve the effectiveness of their business and technology operations and deliver value to their customers, employees and shareholders. Find more at <https://www.lntinfotech.com> or follow us at [@LTI_Global](https://twitter.com/LTI_Global).

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